

Almaseer KEY FACTS CAR

Contract All Risks / Erection All Risks

The first policy we as a Company ever wrote was a local construction risk, Construction Insurance is therefore a fundamental core part of our business and to the rebuilding of Iraq going forward. Due to this and our involvement with several major projects we have built considerable experience with the issues that can affect building projects in Iraq, from civil disturbance to lengthy overruns plus dealing with local authorities who often do not understand how international reinsurance and insurance contracts will respond.

Through our International Advisory Panel global experts assist us in underwriting and arranging reinsurance for Construction and EAR risks including Marine and Delayed Start Up covers and have recently been involved in one of the largest Decennial Policy placements within Iraq. We have built excellent relationships with major specialist reinsurance brokers within the Construction and Erection All Risks Markets and they have assisted us in arranging our reinsurance programmes.

We have not forgotten the smaller contractor and have local schemes in place for trades such as fencing and painting contractors who often have to purchase cover to comply with local contract conditions

Key advantages of using Us for your CAR/EAR cover	Quick overview of what we cover															
<ul style="list-style-type: none"> - Flexible coverage – the Munich RE CAR/EAR wording is universally recognised by Principals and Reinsurers in the region and the majority of our CAR/EAR book is written on this form. - However with major / complex construction risks we have written cover on a manuscript form basis supplied by the Principal / Principals Intermediary - We understand how important survey information is to both the Principal, Ourselves and the Reinsurance Market and therefore utilise the services of Virtual i who are able to survey risks to an international standard within Iraq and also provide if required real time input for a reinsurance underwriter or Principals remote from the survey location at a very cost effective price - Premiums for CAR/EAR contracts vary considerably depending on size, duration, Contractor's track record in undertaking similar work and in Iraq other variables come into play such as local security conditions and on major risks with highly geared financing political risk plays a role in rating the policy - Rest assured however with our connections in the insurance market both with specialist intermediaries and Reinsurers we will find competitive rates. Our internal minimum reinsurance standard is A- however on larger risks we would normally expect to see a higher rating than this especially for those with a longer multi year project period - We have claims experience ourselves on several major construction losses so are well versed and have an excellent working relationship with several major international loss adjusting firms who 	<ul style="list-style-type: none"> • Cover available – • Standard wording is the Munich Re CAR / EAR policy wording plus clauses as appropriate <table border="1" data-bbox="861 862 1452 1164"> <thead> <tr> <th>Main Cover Section</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>Material Damage</td> <td> <ul style="list-style-type: none"> o Contract Works – Permanent & Temporary Works o Contract Price o Material Items supplied by Principal to be incorporated in works o Contractors -Plant and Machinery / Specified Construction equipment o Debris removal </td> </tr> <tr> <td>Third Party Liability</td> <td> <ul style="list-style-type: none"> o Primary and Excess </td> </tr> <tr> <td>Delayed Start Up Costs</td> <td> <ul style="list-style-type: none"> o Cover varies dependant on requirement usual for: o Debt Servicing and Loss of Fixed costs o Increase in cost of working </td> </tr> </tbody> </table> <ul style="list-style-type: none"> • We can also provide: <table border="1" data-bbox="861 1243 1452 1377"> <tbody> <tr> <td>Marine Cover</td> <td> <ul style="list-style-type: none"> o Cover for items being utilised in the Project whilst in transit to the site o Delayed Start Up cover following a Marine Loss </td> </tr> <tr> <td>Latent Defect</td> <td> <ul style="list-style-type: none"> o Subject to full data and quotation being requested before commencement of project </td> </tr> <tr> <td>Political Violence</td> <td> <ul style="list-style-type: none"> o From Pure Terrorism to a full Package </td> </tr> </tbody> </table> <ul style="list-style-type: none"> • For major or complex risks Manuscript wordings can be utilised if supplied by Principal / Principals Intermediary 		Main Cover Section	Description	Material Damage	<ul style="list-style-type: none"> o Contract Works – Permanent & Temporary Works o Contract Price o Material Items supplied by Principal to be incorporated in works o Contractors -Plant and Machinery / Specified Construction equipment o Debris removal 	Third Party Liability	<ul style="list-style-type: none"> o Primary and Excess 	Delayed Start Up Costs	<ul style="list-style-type: none"> o Cover varies dependant on requirement usual for: o Debt Servicing and Loss of Fixed costs o Increase in cost of working 	Marine Cover	<ul style="list-style-type: none"> o Cover for items being utilised in the Project whilst in transit to the site o Delayed Start Up cover following a Marine Loss 	Latent Defect	<ul style="list-style-type: none"> o Subject to full data and quotation being requested before commencement of project 	Political Violence	<ul style="list-style-type: none"> o From Pure Terrorism to a full Package
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<ul style="list-style-type: none"> - We have claims experience ourselves on several major construction losses so are well versed and have an excellent working relationship with several major international loss adjusting firms who 	<ul style="list-style-type: none"> • Deductibles • Vary considerably depending on risk size and complexity • For DSU minimums normally 60 days but this depends on project type • All risks are fully underwritten • In Iraq large deductibles are not uncommon (USD100,000 +) 															

<p>specialise in construction risks over a range of market sectors from Infrastructure through to Oil and Gas</p> <p>- In addition have our own Legal counsel both in the UK (whilst UK based has acted on several Iraqi legal cases in the past so is conversant with the Iraqi legal system) and Iraq for International Jurisdiction and Iraqi Jurisdiction claims issues</p>	<ul style="list-style-type: none"> • Specific Contract Clauses 	<ul style="list-style-type: none"> • The following clauses can be included : <table border="1"> <thead> <tr> <th>Contract Clause</th> <th></th> <th>Comment</th> </tr> </thead> <tbody> <tr> <td>- Broad definition of Insured</td> <td>✓</td> <td>Can include multi-tier subcontractors, the lenders, employees of all parties and consultants to the project</td> </tr> <tr> <td>- Indemnity to Principal</td> <td>✓</td> <td>Can be considered</td> </tr> <tr> <td>- Liability Assumed Under Contract</td> <td>✓</td> <td>Can be considered but full Copy of Contract required</td> </tr> <tr> <td>- Waiver of Subrogation Rights</td> <td>✓</td> <td>Principals wording required</td> </tr> <tr> <td>- 30 days notice for: - Cancellation - Alteration to cover - Non renewal</td> <td>✓</td> <td>We have standard format clause for this which has been accepted by all major oil operators</td> </tr> <tr> <td>- Non cancellation except from non payment of premium</td> <td>✓</td> <td>Can be considered</td> </tr> <tr> <td>- Arbitration clause</td> <td>✓</td> <td>Can be considered through recognised Arbitration Organisation</td> </tr> </tbody> </table> <ul style="list-style-type: none"> • The full range of Munich Re CAR/EAR clauses are available along with bespoke clauses provided they are acceptable to reinsurance support 	Contract Clause		Comment	- Broad definition of Insured	✓	Can include multi-tier subcontractors, the lenders, employees of all parties and consultants to the project	- Indemnity to Principal	✓	Can be considered	- Liability Assumed Under Contract	✓	Can be considered but full Copy of Contract required	- Waiver of Subrogation Rights	✓	Principals wording required	- 30 days notice for: - Cancellation - Alteration to cover - Non renewal	✓	We have standard format clause for this which has been accepted by all major oil operators	- Non cancellation except from non payment of premium	✓	Can be considered	- Arbitration clause	✓	Can be considered through recognised Arbitration Organisation
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<ul style="list-style-type: none"> • Information 	<ul style="list-style-type: none"> • We will not consider quoting or providing a VRI for a project or company without full Underwriting information • This obviously varies depending on the size or complexity of a project and it is best to contact us to find out our minimum information requirements 																									